A67.40/2: 30/982

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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1184 Cotton linters (West Germany). Desires cotton linters, 5,000 tons per month. Quality: second cut, short staple. Packaging: bales. Shipment ASAP. Offers requested on net weight basis. Quote CIF Hamburg. Bank ref: Deutsche Bank Ag, D-2000 Hamburg West Germany. Contact: Kirti Doshi, Intrakonti, P.O. Box 11 19 08, D-2000 Hamburg, West Germany. Telex: 212-043 HHMM D. Cable: INTRAKONTI - HAMBURG. Phone: (040) 89-86-44.

1185 Dried onions (West Germany). Dried onions, granulated or powder, needed. Want container loads, in drums. Shipment ASAP. Quote CIF Hamburg. Bank ref: Vereins - UND Westbank, D-2000 Hamburg, West Germany. Contact: Joerg Luettge, Orbis Import Export Handelsges MBH, Neuer Wall 38, D-2000 Hamburg 38, West Germany. Telex: 216-16-14 ORBI D. Phone: (040) 36-25-77.

1186 Eggs (Hong Kong). Supplier of white shelled eggs needed. Quantity: three containers per month. Quality extra large, Grade AA, 27 oz. per dozen and small Grade A, 20 oz. per dozen. Packing: loose pack. Shipment ASAP. Quote CIF Hong Kong. Bank ref: Wing Hang Bank. Contact: Kwok Wing Fai, Shun Hing Ho, 187 Queen's Road, Central, G/F, Hong Kong. Phone: 5-441911.

1187-1188 Edible oils, canned foods, confectionery (Singapore). In the market for (a) edible oils, (b) canned meat, (c) canned and packet fruit juices, (d) canned fruit cocktail, (e) dessicated coconut, (f) confectionery. Quantity: full container load. Quality "A" Grade. Packaging cartons/boxes. Prompt shipment. Quote FOB U.S. Port. Bank ref: Banque Nationale De Paris, Collyer Quay, Singapore. Contact: N. S. Narula, INC Enterprises (PTE) Ltd., 3-29, 3rd Fl., Colombo Court, Singapore 0617. Telex: RS 24112. Phone: 3383800.

1189 Waste paper (Hong Kong). Pulp, waste paper, chemicals-paper and sub-agents wanted. Quantity: pulp-1,500 mt., waste paper-1,500 mt., chemicals-paper-1,000 mt. Quality: pulp-LBKP, NBKP; waste paper-OCC, ONP, CPO; chemicals-paper-Kaolin, potato starch, sodium phosphate etc. Standard packing. Shipment ASAP. Quote CIF Hong Kong. Bank ref: Belgian Bank. Contact: Peter Lau, Peter Lau & Co., Ltd., Room 809, Join-In Commercial Centre, 33 Lai Chi Kok Rd., Mongkok, Kowloon, Hong Kong. Telex: 39331 "PLAU" HX. Phone: 3-813286.

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

1190 Confectionery items (Singapore). Wants contact with U.S. suppliers of (a) moist-pak prunes, raisins, (b) potato chips, (c) root beer, (d) preserved fruits, (e) chocolates and candies. Quantity: container load. Packing: display boxes in export cartons. Shipment prompt. Quote CIF Singaore. Bank ref: Bank of China, Singapore. Contact: Yew Lian Sweets Co., Block 36, 37 Beo Crescent, Singapore 0316. Phone: 2721176.

1191 Plywood (Hong Kong). Wants 10,000-20,000 pieces per month. Quality W.B.P. type 1, thickness 18mm, size 3' x 6'. Packing 33 pieces per crate. Shipment ASAP. Quote CIF Hong Kong. Bank ref: Bangkok Bank Ltd. Contact: Hang Tai Yuen Timber Trading, 2/F, Blissful Bldg., 247 Des Voeux Road, Central, Hong Kong. Telex: 83997 HANTY HX. Phone: 5-421732 or 5-421448.

1192-1193 Baby foods, wine (Singapore). Wines and baby health foods wanted. Quantities open. Prompt shipment. Quote FOB & CIF prices. Bank ref: Chase Manhattan, Liat Towers, Singapore. Contact: Richard Lim, UCS Marketing Services, Block 2, 148 A/B Kallang Avenue Industrial Center, Singapore 1233. Telex: RS 34478 UCS. Phone: 2944920.

1194 Tender for lentils (Jordan). Jordanian Ministry of Supply recently opened a tender for the procurement of 1,000 tons of crushed lentils. No further details given. Specs. may be purchased for Jordanian dinars (JD) 5 (U.S. dols 14). Closing date for submission of bids is 1100 local time (GMT plus 2 hours) Thursday, August 5, 1982. Bids must be submitted thru Jordanian agents. Please info bids to Embassy Amman, Commercial Office, telex 21510 US EMBJO. Contact: Ministry of Supply, P.O. Box 830, Amman, Jordan. Telex: 21278 MINSUP, JO. Phone: 67141 or 61174.

1195 Orange juice (Venezuela). Supplier of frozen orange juice concentrate needed. Quantity 1,000 ton lots. Quality: 65 brix. Shipment anytime. Certificate of origin required. Quote CIF La Guaira. Bank ref: NY. Chemical Bank, New York City. Ref: Bialick C.A. Contact: Ricardo Weisz, Representaciones York C.A., Edif. Teatro Altamira, Piso 1, Ofic. 11, Plaza Sur Altamira, Caracas, Venezuela. Telex: 23131 or 25105. Phone: 3204027 or 32-4029.

1196 Peas (Colombia). Green dry peas, green and green dry peas, yellow wanted. Quantity 50 mt of each. Quality U.S. No. 1. Packaging jute bags 50 kilos or 100 lbs. Shipment ASAP, import license expires July 31, 1982. Phytosanitary certificate required. Quote FOB, CIF Buenaventura. Bank ref: Swiss Bank Corp. New York Letter of Credit There 152171, Banco Ganadero-Cali. Contact: Dr. Hugo Duque, Navia Palacios & Co., Ave. 116 No. 18-17, Apartado Aereo 9093, Bogota, Colombia. Phone: 2130212 UNICENTRO.

1197 Walnuts (Hong Kong). Desires 300 mt. walnuts, in shell. Quality: preferably 30 mm up bleached new crop (1982), need full quality specifications as offered. Packaging 50 kgs per gunny bag. Shipment: mid October or ASAP. Quote C&F European Main Port. Bank ref: Indian Overseas Bank. Contact: M. B. Rajani, Mohawk International, 116 Austin Road, 10/F "A" Adolfo Mansion, Kowloon, Hong Kong. Postal Address: P.O. Box 96117 T.S.T. Post Office, Hong Kong. Telex: 39774 MHAWK HX. Phone: 3-684549 or 3-674584.

1198 Vinegar, dog food (Hong Kong). In the market for vinegar made of apple and dog food. No other specifics available. Contact: Ms. Diana Wan, Kewman & Associates, Ltd., Tai Shing Bldg., 6/F., 134-136 Des Voeux Road C., Hong Kong. Telex: HX060240 KNAL. Phone: 5-448631.

1199 Frozen vegetables & toppings (Fiji). Wants frozen vegetables in catering packs of 2-12 kgs. Give number of packs per carton. Quotes for hash brown potatoes and French fries, mixed cartons, if possible. Also need frozen synthetic substitute for cream topping made with vegetable oils. Desire catering packs 1 or 2 liter, air shipment, prices CIF; FOB acceptable. Regular scheduled sales of frozen goods for resale to hotel/catering trade. Initial sale trial order of 20-30 cartons of each product. Bank ref: Anz Bank, Nadi, Fiji. Contact: David Lopian, Nadi Airport Cold Stores, P.O. Box 9177, Nadi Airport, Fiji. Telex: 5192 FJ. Phone: 72-186.

1200 Horticultural specialties (Denmark). Looking for suppliers of (a) seeds of medicinal plants, (b) seeds of special flowers and vegetables (able to grow in Scandinavia), (c) dried plants and roots for medical use, (d) biological products for agricultural and horticultural use. Quantity and quality to be arranged with exporter. Bank ref: SDS Slagelse. Contact: Kjeld Christensen, Agrico, Gl. Kongevej 7, DK-4200 Slagelse, Denmark. Phone: (3) 52 19 74.

1201 Pork cuts (Guatemala). Standarized pork cuts needed. Quantity 40,000 lbs. Quality USDA inspected. Cuts according to the meat buyer's guide. Packaging 60 pound boxes. Shipment August/82. Quote CIF Santo Tomas De Castilla. Bank ref: Banco De Occidente, Guatemala City, Guatemala. Fernadno Orellana, Carnes Procesadas, S.A., KM. 5.5. Ruta Al Atlantico Zona 17., Guatemala City, Guatemala. Telex: 5327 IGGSA/GU. Phone: 560415/560169.

1202-1203 Wheat, vegetable oils (Denmark). Wants Hard Red Winter, Soft Red Winter, Hard White, Soft White, and Yellow Hard Winter. Also in market for sunflower seed oil, cotton seed oil, and/or soybean oil. Quantities wheat: 500,000 mt annually, oils: 50,000 mt. annually. Quality: Wheat No. 2. Other representation Letter for Egypt; 5% performance bond after acceptance of Letter of Credit. Quote FOB, C&F Alexandria Port, Egypt. Bank ref: Den Danske Bank, Reg. 3306, Copenhagen. Contact: A. El-Kher, Scandinavian & Middle East, Nyelandsvej 33, Copenhagen F, Denmark. Telex: 16600 FOTEX DK. ATTN: SCANDEAST. Phone: (1) 10 03 50.

1204 Vegetable oils (Colombia). Crude sunflowerseed oil or corn oil wanted. Quantity: 200 mt. initially. Packaging 55 gallon drums or bulk. Shipment ASAP. Plan to run some tests for salad oils, etc. and need basic information on properties of oil quoted, whether deodorized, winterized, etc. If good results may be in the market for 5,000 to 6,000 mt every three or four months. Need quality, properties certifications. Quote C&F Buenaventura, FOB point of origin or Gulf. Contact: Ramon Neira, Lloreda Grasas S.A., Apartado 1288, Cali, VAlle, Colombia. Telex: 55711 or 55170. Phone: 93 651075, 651085, 682111, 682119.

1205 Wood (Japan). Wants to locate two kinds of wood, "Japanese Torreya" (Torreya Nucifera Sieb. et Zucca.) and "Katsura" (Cercidiphyllum Japonicum Sieb. et Zucca.). The inquirer feels these kinds of wood may be available in the states of California and Florida. Interested U.S. suppliers may wish to contact this company directly. Contact: Tohmo Sangyo Co., Ltd., 18-7, Higashi-Ueno, 2 Chome, Daito-Ku, Tokyo. Telex: J24868.

1206 Horticultural items (Italy). In the market for cherry Nursery stock plants and stolons of strawberries. Quantity to be determined, 1st Class, quote CIF Salerno. Bank Ref: Monte Dei Paschi di Siena, Salerno. Contact: Dr. Lucia Cuccarano, Flowers Export, via F.lli Rosselli 41, Macchi di Montecorvino Rovella, 84090, Salerno, Italy. Telex: 721152 FIORSA. Phone: (089) 86.75.82.

1207 Oats (Colombia). Desires 200 metric tons of oats for human food. Packaging 100 lb bags, for export, lined with polyethelene. Shipment ASAP. Phytosanitary certificate needed. Quote FOB-point of origin, CIF Buenaventura. Bank Ref: Banco de Bogota, Sucursal San Victorino. Contact: Obdulio Torres, Cubilla-Nacional de Cereales La Secadora, Carrera 19 No. 12-65, Bogota, Colombia. Phone: 247-4981, 247-0092. Cable: SECADORA.

1208 Sugar Tender (Jordan). Jordanian Ministry of supply recently announced a tender for the procurement of 10,000 tons of sugar. No further details given. Closing date for submission of bids is 1100 local time, Tuesday, August 3, 1982. Specs. may be purchased for Jordanian Dinars (JD) 5 (U.S. Dols. U.S. firms submitting bids please info Embassy Amman Commercial Office at Telex 21510 USEMB JO. Companies submitting bids are reminded they must submit offers through Jordanian agents. Contact: Ministry of Supply, P.O. Box 830 Amman, Jordan. Telex: 21278 MINSUP, JO. Phone: 67141 or 61174.

1209 Wheat (Italy). Supplier wanted for 20,000 mt. of Durum wheat, quality No.3 hard, packaging in bulk, delivery ASAP. Quotation CIF Port of Ancona. Bank ref: Credito Italiano, Ancona. Contact: Germano Paoli, Ab-Cerpa, 31 Via Piave, 60100, Ancona, Italy. Telex: 560201 CECOME. Phone: 071-52795 (Ancona).

1210 Food Agent (Netherlands). Food Marketing Company in Holland, reportedly well connected with major wholesale and retail supermarket chains in Europe, seeks exclusive representation for American Food Products. Can also manufacture canned foods under license. Interested parties should contact: Amigo Foods, P.O. Box 536, 1500 EM Zaandam, The Netherlands, phone: 75-350770.

1211 Sunflower seeds (Portugal). Interested in milled sunflower seeds, quantity 250-500 kg in the first shipment, after that, larger quantities. Quality: medium grain. Packaging in 125 or 150 kilo bags. Shipment in 2-3 months. Quote CIF Lisboa. Bank ref: Banco Portugues do Atlantico, Pa. Alvalade, 4-C, 1700 Lisbon, Portugal. Contact: Mr. Jose Gomes Ribeiro, Trigrama-Alimentacao Natural, Rua do Centro Cultural, 5-R/C, 1700, Lisbon, Portugal. Phone: 886641/887150.

1212 Soybean Processing (Egypt). Egyptian agent seeking supply of soybeans as a raw material as well as the most efficient way of processing. Also in market for extracting chemicals and machinery for processing soybean flour, fibers, oil, lecithins, refined oil, frying shortening, margarine, meal, as well as extracting mono- and di-glycerides. Interested firms should supply catalogs and detailed information regarding their qualifications and recent experiences. Contact: S. Shalaby, Interex for International Trade Inc., P.O. Box 1445, 622 Bloomfield ave., Bloomfield, New Jersey 07003. Phone: (201) 759-0899.

1213 Turkey Growing and Processing Operation (Egypt). Firm interested in a fully integrated growing and processing turkey operation in Egypt and the United

Arab Emirates on a turnkey or a joint venture basis. 10-100 acres of land available with ample water supplies. Management will be from local sources. Terms and conditions negotiable. Interested firms may supply detailed information regarding their qualifications and recent experiences. Contact: S. Shalaby, Interex for International Trade Inc., P.O. Box 1445, 622 Bloomfield Ave., Bloomfield, New Jersey 07003. Phone: (201) 759-0899.

1214 Powdered tomatoes (Belgium). In need of powdered tomatoes, 93 metric tons. Packaging: 50 kilos bags. Quote CIF European Ports. Prompt delivery. Bank ref: Banque Bruxelles-Lambert. Contact: Mr. Pierre Liers, Avenue General Eisenhower, 115, B-1030 Brussels, Belgium. Phone: 02/523.50.70.

1215 Fruits & vegetables (Ivory Coast). In the market for a variety of fresh fruits, dried fruits, fresh vegetables. Quantity: open. Best quality. Shipment as soon as possible. Quote C&F Abidjan via air and surface. Bank ref: Bicici. Contact: Mr. Fakhry Issam, Supermarche Trade Center, 17 B.P. 363, Abidjan 17, Ivory Coast. Telex: 3774 SMTC. Phone: 328202.

1216-1217 Semen & Holsteins (Colombia). Wants (a) Semen-Holstein and Brahman, and (b) Holsteins-bred heifers or open heifers. Quantities: (a) 20,000 doses PGJ year to begin; (b) 20 head. Quality: (a) high quality; (b) purebreds for export. Shipment ASAP. Health certificate required. Quote FOB and CIF Bogota. Bank ref: Banco De Bogota. Contact: Cesar Eugenio Gomez, Private Party, Calle 125 No. 28-21. Apartado 5631 Bogota, Colombia. Phone: 213-7840, 2872015.

1218 Dehydrated vegetables (Netherlands). Dehyrated onions and other dehydrated vegetables needed. Quantity: container loads. Shipment: Sept. through March. Quote CIF Rotterdam. Bank ref: Amro Bank N.V. Schoonhoven. Contact: Dika Fabrieken B.V., P.O. Box 5, 2870 AA Schoonhoven, Netherlands. Telex: 20941. Phone: 1823-2665 or 2565.

1219 Logs (Hong Kong). In need of Douglas Fir Round Logs. Quantity: 20,000 CBM - 30,000 CBM. Quality: second grade. Packaging: by packer's preference. Shipment: ASAP. Quote: CIF Hong Kong. Bank ref: Kwong on Bank Ltd. Contact: Mr. Nip Siu-Wah, Tung Ming (H.K.) Co., Room 803, Chow Sang Sang Bldg., 229 Nathan Road, Kowloon, Hong Kong. Telex: 38369 JURWS HX. Phone: 3-7211183.

1220 Chive seeds (Peru). Needs 50 kilos, first quality. Shipment as soon as possible. Quote FOB. Bank ref: Banco Del Sur Peru, Chinchon 986 - San Isidro. Contact: Luis Miranda, General Manager, Liogilizadora Del Pacifico, Casilla 5716 Lima 100, 21066 Pe Balcav, Peru. Phone: 517479.

1222 Wheat (Hong Kong). Wants 3,000 mt. wheat. Quality: moisture 11 percent max., protein 10.5 percent. Package in gunny bags. Shipment ASAP. Quote: CIF Hong Kong. Bank ref: The Hong Kong & Shanghai Banking Corp. Contact: Mr. S.C. Fung, Green Grass & Co., Ltd., No. 11-13, Tai Yuen St., Tung Chun Industrial Bldg., State 2, 1/F, Kwai Chung, New Territories, Hong Kong. Telex: 53415 GREEN HX. Phone: 0-242108.

1223 Passion fruit pulp (Japan). Desires 3 container loads. Sample and specific information required. Appropriate packaging for institutional use. Immediate delivery by surface shipment. Quote C&F. Bank ref: Mitsubishi Bank Kobe Branch. Contact: Seizo Ugawa, Seishin Shoji K.K., Sanshin Bldg.,

1-2-1, Sannomiya-Cho, Chuo-ku, Kobe, Japan. Telex: J 78901 Frontier. Cable: "FRONTIER KOBE". Phone: (078) 391-5391.

Foreign Market Developments.

Import Procedures - Colombia. An 18 page report, prepared by The Agricultural Counselor in Colombia and entitled Colombia: Import Procedures for Agricultural Products, is available upon request. For copies write to the Export Promotion Division, Foreign Agricultural Service, Room 4945-South Bldg., U.S. Department of Agriculture, Washington, D.C. 20250.

Display Items Wanted - Nigeria. Our Agricultural Trade Officer in Lagos, Nigeria, will soon be moving to new quarters and will be setting up a food display area for viewing by visitors. If you have products you would like to have included in this display send a dummy or empty container of such products, with limited literature, to: Mr. John Davenport, Agricultural Trade Officer, American Embassy-Lagos, Department of State, Washington, D.C. 20250, packages cannot exceed 100 inches in girth.

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